Lead Generation Landing Page



Title

Copy: 50 characters maximum

Try to make this reflect what someone would type into a search engine – include relevant keywords

- Image Dimensions: 824 x 465 pixels (width x height) File type: Static GIF or JPG - 1 MB max



Product Categories

Select 1-3 product categories relating to the topic of your document (see page 5)

Text

Between 200 - 600 characters (maximum)

Benefit from SEO techniques by ensuring the content is original Do not include images, graphs, pictures, tables, links or email addresses within the text as these will not be visible to the user



Lead Form Type

Select the lead form type, for more information see page 3



PDF file

2 MB maximum – 2 pages minimum For more information see page 4

Supplier info Centre Make sure your Company profile is up to date



Submission deadline

A minimum of 5 business days before the start of the campaign Please send the finalised material to adops@wrbm.com

For an editable version, click here



Form type

- There are two options available to you: consent and legitimate interest
- You will need to specify which type of lead generation form you would like to have on your download page
- Please note that if you do not specify the form option alongside the material, the Consent form will be applied by default
- With both forms, you will have 2 years of access to the leads after that period, they will be deleted



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Option 1: Consent form

The default form

Ask for 'gradular consent' **Email and phone consent** asked separately

On the download form, the name of the advertiser is stated

The advertiser will be given password protected access to the leads that have accepted to be contacted An anonymised report captures those individuals not agreeing to be contacted

Document Type

Indicate which type of document you are providing from the list on the right

This is your opportunity to showcase your area of expertise

The type of document you opt for is how your content will be labelled on our website(s)

PLEASE NOTE:

This is an updated list of document types. We will only be offering the options specified here.

Note:

William Reed reserves the right to refuse publication of any documents if its content does not comply with the explanation for the label from this list

Whitepaper	A whitepaper is an unbiased, detailed, technical or scientific essay on the use of a type of solution to resolve a given challenge. It should contain a detailed scientific, technical or business case, supported by data, graphs, figures and references.
Case Study	A record of research in which detailed consideration is given to the development of a particular situation over a period of time. It must be supported by detailed data including elements such as calculations, drawings, budget, and schedule elements.
Product Brochure	A document featuring a specific product or range of products for a given company. Used mainly for advertising purposes, it gives a general description of the product and clearly states the company brand and name.
Application Note	A document that provides a description of how to use a given product in a specific situation. They provide practical guidance for the use of a product applied in an unusual or innovative manner.
Research Study	A study that outlines the results of experimentations using products on living or dead organisms. It has to demonstrate the impact of a product on the health of subjects and describe the results of a strict scientific research programme that can be reproduced. It must be supported by detailed data including graphs, schematic diagrams, data and figures to support the claim.
Infographic	A visual representation of any information or data. This being information such as pie charts and bar graphs with minimal text. This all for the purpose of a easy-to-understand overview of a topic.
Insight Guide	This is a document that gives you a clear and deep insight or understanding of information.

BakeryandSnacks	Filling & Packaging Equipment & Systems	ConfectioneryNews	Ingredients and additives	FoodNavigator	Carbohydrates & Fibres (Sugar, Starches)	NutraIngredients	Antioxidants, carotenoids
	Ingredients	.,	Packaging equipment and materials		Cereals & Bakery Preparations	U · · · ·	Botanicals & Herbals
	Packaging & Packing Materials, Containers	5	Processing equipment & plant design		Chocolate & Confectionery Ingredients		Dairy-based ingredients
	Processing Equipment & Systems,				Cultures, Enzymes, Yeast		Dosage forms
	Automation, Control	DairyReporter	Filling & Packaging Equipment & Systems		Dairy-based Ingredients		Fibres and carbohydrates
			Ingredients		Emulsifiers, Stabilisers, Hydrocolloids		Minerals
BeverageDaily	Filling & Packaging Equipment & Systems		Packaging & Packing Materials, Containers		Fats & Oils		Nutricosmetics
	Ingredients		Processing Equipment & Systems,		Flavours & Colours		Omega-3s & Nutritional Oils
	Packaging & Packing Materials, Containers		Automation, Control		Food Labelling		Polyphenols
	Processing Equipment & Systems,				Food Safety		Probiotics, Prebiotics & Postbiotics
	Automation, Control	FoodManufacture	Carbohydrates & Fibres (Sugar, Starches)		Fruit, Vegetable, Nut Ingredients		Proteins, Peptides, Amino Acids
			Cereals & Bakery Preparations		Health & Nutritional Ingredients		Vitamins & premixes
Restaurant	Alcohol		Chocolate & Confectionery Ingredients		Preservatives & Acidulants		Allergies & intolerances
	Beverages		Cultures, Enzymes, Yeast		Proteins		Blood sugar management
	Cleaning & Hygiene		Dairy-based Ingredients		Sweeteners		Bone & joint health
	Design & Furnishings		Emulsifiers, Stabilisers, Hydrocolloids		Processing and packaging		Cancer risk reduction
	Equipment		Fats & Oils				Cardiovascular health
	Food		Flavours & Colours	FoodNavigator Asia	Bakery		Cognitive and mental function
	Hospitality Services		Food Safety & Labelling	1 oound ngator Asia	Beverages		Energy
	Technology		Fruit, Vegetable, Nut Ingredients		Confectionery		Eye health
	recimology	1	Health And Nutritional Ingredients		Convenience Foods & Snacks		Gut/digestive health
AgTech Navigator	Agricultural machinery	1	Meat, Fish & Savoury Ingredients		Dairy		
Agreen Navigator	Analytical tech	•	Preservatives & Acidulants		Desserts		Healthy ageing
	Animal feed	•	Proteins, Non-dairy		Functional Foods & Drinks		Immune support Inflammation
	Animal health	•			Meat		
		4	Processing Equipment		Seafood		Maternal & infant health Men's Health
	Automation, robotics, equipment Crop inputs, herbicides, biologicals, pest	4	Packaging Equipment		Soups & Sauces		
	Control		Packaging Materials		Soups & Sauces		Ovel/Cum health
	Digital, AI, data, cloud solutions	•	Hygiene, Safety & Cleaning		Traditional & Staple Foods		Oral/Gum health
	Not for profit, associations	•	it		Traditional & Staple Foods		Respiratory health Skin health
	Probiotics / prebiotics / postbiotics	•	Environment	Morning Advertiser	Ale & Stout		Sports nutrition
	Soil health, plant health	-		worning Auvertiser	Bar & Catering Equipment		Weight management
			Services		Cellar, Dispense & Bar Equipment		Women's health
	Venture capital	J			Cenar, Dispense & Bar Equipment		women's health
CosmeticsDesign	Color Cosmetics	T			Design and Refurbishment		
CosmeticsDesign		+					
	Fragrance Hair Care	+			Entertainment Food		
	Nutricosmetics	+					
	Packaging				Lager Legal		
	Skin Care				Marketing		
	Oral Care				Outdoor		
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					Security		
					Smoking & Alternatives		
					Soft Drinks		
					Spirits		
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Best Practices

Title

Your page title is shown on search engine results pages, browser tabs and when shared across social media platforms. The title is taken into consideration by search engines when determining your page ranking.

Consider the following best practices

- Ensure the title informs the user of what is on the page in a clear and concise manner
- Choose a main keyword that is relevant to your page
- Include your keyword at the beginning of your title
- Avoid repeating, listing or using different variations of your keyword

Description

Your description should inform the user of what they are receiving in return for their data. This also gives your content more viewability in organic search rankings.

Consider the following best practices

- Include your keyword in the text
- Keep it short, sweet, and to the point
- Make your copy as relevant as possible