



Lead Generation Landing Page

SMART LEAD

Retail & Manufacturing

Title

- 1 Copy: 75 characters maximum
Your title should reflect the topic of your download and avoid use of your brand/product name

Image

- 2 Dimensions: 780 x 520 pixels (width x height)
File type: Static GIF or JPG - 1 MB max

Text

- 3 Between 200 - 600 characters (maximum)
Your copy should clearly communicate the value of your download and list any benefits for the reader e.g. access to exclusive data
Do not include images, graphs, pictures, tables, links or email addresses within the text as these will not be visible to the user


Lead Form Type

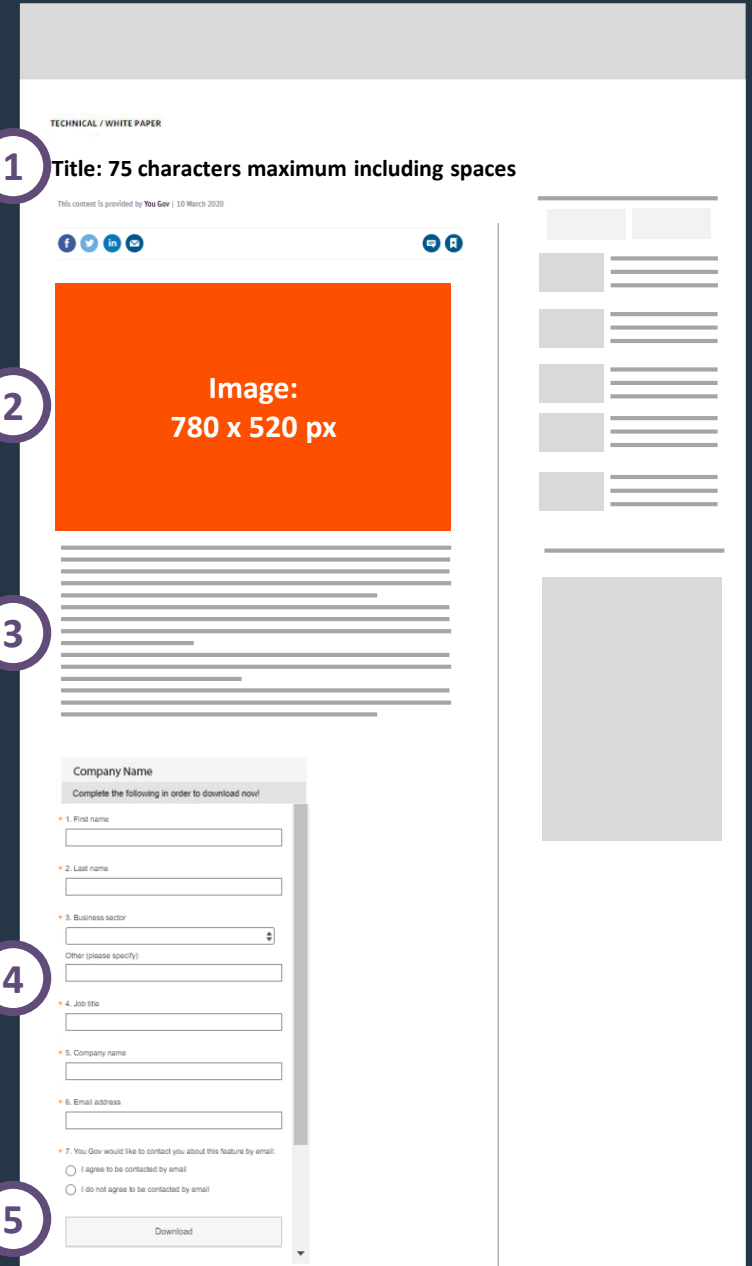
- 4 Select the lead form type, for more information see page 3

PDF file

- 5 500 KB maximum – 2 pages minimum

Submission deadline

-  A minimum of 5 business days before the start of the campaign
Please send the finalised material to adops@wrbm.com



TECHNICAL / WHITE PAPER

This content is provided by You Gov | 10 March 2020

1 Title: 75 characters maximum including spaces

2 Image:
780 x 520 px

3

4

5

Company Name

Complete the following in order to download now!

1. First name

2. Last name

3. Business sector

Other (please specify)

4. Job title

5. Company name

6. Email address

7. You Gov would like to contact you about this feature by email:

I agree to be contacted by email

I do not agree to be contacted by email

Download

Form type

- There are two options available to you: consent and legitimate interest
- You will need to specify which type of lead generation form you would like to have on your download page
- Please note that if you do not specify the form option alongside the material, the **Consent form will be applied by default**
- With both forms, you will have 2 years of access to the leads - after that period, they will be deleted

❑ Option 1: Consent form

The default form

Ask for 'granular consent'
Email and phone consent asked separately

On the download form, the name of the advertiser is stated

An anonymised report captures those individuals not agreeing to be contacted

Company Name

Complete the following in order to download now!

* 1. Title:

* 2. First name:

* 3. Last name:

* 4. Company name:

* 5. Email address:

* 6. Job title

* 7. **Charpak** would like to contact you about this feature by email:
 I agree to be contacted by email
 I do not agree to be contacted by email

Download

❑ Option 2: Legitimate interest form

The advertiser must confirm in writing that they want to collect data on the basis of legitimate interest

Consent is not required
(no consent tick boxes)

On the download form, the name of the advertiser is stated

It is the advertiser's responsibility to make the assessment of how to use the leads

Company Name

Complete the following in order to download now!

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* 2. First name:

* 3. Last name:

* 4. Company name:

* 5. Email address:

* 6. Job title

In order for you to receive this content, the above data is provided to **Rapoor**, the content producer.

Download

Best Practices

Title

Your page title is shown on search engine results pages, browser tabs and when shared across social media platforms. The title is taken into consideration by search engines when determining your page ranking.

Consider the following best practices

- Ensure the title informs the user of what is on the page in a clear and concise manner
- Choose a main keyword that is relevant to your page
- Include your keyword at the beginning of your title
- Avoid repeating, listing or using different variations of your keyword

Description

Your description should inform the user of what they are receiving in return for their data. This also gives your content more viewability in organic search rankings.

Consider the following best practices

- Include your keyword in the text
- Keep it short, sweet, and to the point
- Make your copy as relevant as possible