## Promotional Features Article Publication

We will publish your article

## **Inside includes:**

Writing guidelines and required standards AND

The landing page specifications



## **Article Requirements**

Top Image

Format: 1240 x 422 pixels (width x height) - JPEG, PNG (Static & RBG colour mode only). Also 684 x

385 pixels version as well for the newsletter (image can't have any text or logos)

Headline

Max 84 characters including spaces

Main body

800 - 1500 words. The content must be unique and not published anywhere else online

Multimedia

Please send any relevant pieces of multimedia that will help to engage readers. We recommend a combination of at least two pieces of multimedia content.

This can include:

## **Images**

- Graphs or pictures
- File type: Static JPG, PNG or GIF
- No logo nor branding allowed
- Size: 831 px width x 302.55 px height (otherwise a grey border will fill any remaining space or image may be cropped)

## Videos

File type: 1080p MP4 format, maximum file size 1GB

**Company Profile** 

Please see page 5 for more details

Banners

Mobile: <u>Link to Specification</u>
Desktop: <u>Link to Specification</u>

## **ADDITIONAL REQUIREMENTS:**

## **SEO Title**

Max 6 words including spaces

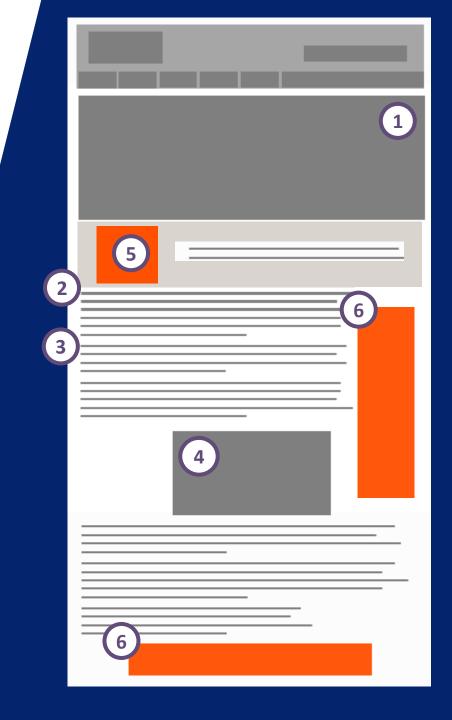
## **Introduction text**

Copy: 170 characters maximum, including spaces

This text will be used in the newsletter and website listings

## **Product categories**

Choose up to 2 Product categories (see page 6)



### **Article Structure**

- The article should be **between 800 and 1500 words in length** (we recommend over 1000 words)
- You should include **multimedia content** to encourage reader engagement (images, videos, podcasts, infographics) we recommend that you include **at least two pieces of** multimedia content

## **Multimedia Format**

- Photographs, line drawings, and other illustrations may be in colour or black and white
- Electronic images should be 72 DPI
- Images may be in the following formats (by order of preference): EPS, PNG or JPEG
- Colours should be set to RGB

### **Article Content**

The article and the links it contains should be **non-commercial in tone** and should **not be blatantly self-promotional**. We reserve the right to remove, refuse, or re-write content that we feel does not meet this requirement.

The content must be unique and not published anywhere else online.

**Please note** that re-publishing is permitted across William Reed brands as it is a great way for brands to increase reach and brand awareness to a highly qualified audience. Due to SEO rules, traffic from search engines will be mainly to only one of the sites, however, the content on the other sites will still be exposed to the audience via newsletter and website promotion.

Any reference to third party content must be approved by all third parties.

The article must not be aggressive in tone or derogatory towards competitors or other parties.

The article should not read as a 'press release' or 'news piece'.

Use of acronyms should follow our editorial guidelines. Unless an acronym common knowledge within the industry (e.g. FDA, US, EU...), the term must be spelled entirely the first time with the acronym in parenthesis. I.e "Consumption of a sugar-sweetened drink on a daily basis may be associated with an increased risk of developing non-alcoholic fatty liver disease (NAFLD), say researchers...". Once defined, the term NAFLD can be used freely thereafter.

Trademark, copyright, registration marks and related symbols will not be published in the article.

Commercial rights to all copyright material – including photos, videos and audio elements must be secured by the advertiser from the copyright holder before the material is used in branded content or fall under fair use.

## **Guidelines for Article Creation**

## **Content Best Practices**

## **Traffic techniques**

Stimulate interest and immediately connect with your target audience

Consider using additional campaigns, such as a Mailshot, to stimulate interest and connect with your target audience

## **SEO techniques**

Tap into qualified leads outside our core audience

- The content **MUST be completely unique** and not published anywhere else online, otherwise it will not show up in Google search results
- Ensure that the **title reflects what someone would type into a search engine**, as this will be the only traffic driver once website and newsletter promotion ends

## **Captivating techniques**

Grab the attention of readers

- Think about what topics are trending
- Use appealing and relevant multimedia content (infographics, videos, charts etc.)
- Use colour in your illustrations

## **Quality techniques**

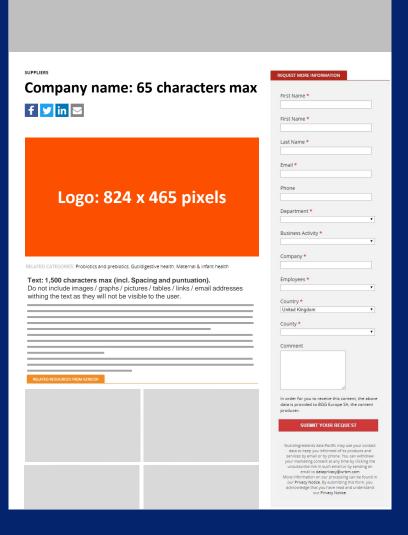
Showcase your expertise

- Use insightful, educational and thought-provoking content this will ensure higher reader engagement and positive association with your brand
- Your priority should be to educate and inform, to demonstrate true thought leadership
- Your company name / a product name may be mentioned within the article but this should not be used repetitively - remember that your company name is already clearly associated with the content

## **Branding techniques**

Stay true to your brand and followers

- Ensure the content is consistent with your brand
- Also ensure your content is relevant to the focus of the hosting website



## Company Profile / Supplier Info Center

Please ensure your company profile landing page is up to date

If you do not have a **Company profile** already listed or if you would like to update your existing one, please refer to the following: **Company Profile specification** 

BakeryandSnacks	Filling & Packaging Equipment & Systems	ConfectioneryNews	Ingredients and additives	FoodNavigator	Carbohydrates & Fibres (Sugar, Starche
	Ingredients Packaging & Packing Materials, Containers		Packaging equipment and materials Processing equipment & plant design		Cereals & Bakery Preparations
					Chocolate & Confectionery Ingredients
	Processing Equipment & Systems,				Cultures, Enzymes, Yeast
	Automation, Control	DairyReporter	Filling & Packaging Equipment & Systems		Dairy-based Ingredients
			Ingredients		Emulsifiers, Stabilisers, Hydrocolloids
BeverageDaily	Filling & Packaging Equipment & Systems		Packaging & Packing Materials, Containers	3	Fats & Oils
	Ingredients		Processing Equipment & Systems,		Flavours & Colours
	Packaging & Packing Materials, Containers		Automation, Control		Food Labelling
	Processing Equipment & Systems,				Food Safety
	Automation, Control	FoodManufacture	Carbohydrates & Fibres (Sugar, Starches)		Fruit, Vegetable, Nut Ingredients
			Cereals & Bakery Preparations		Health & Nutritional Ingredients
Restaurant	Alcohol		Chocolate & Confectionery Ingredients		Preservatives & Acidulants
	Beverages		Cultures, Enzymes, Yeast		Proteins
	Cleaning & Hygiene		Dairy-based Ingredients		Sweeteners
	Design & Furnishings		Emulsifiers, Stabilisers, Hydrocolloids		Processing and packaging
	Equipment		Fats & Oils		
	Food		Flavours & Colours	FoodNavigator Asia	Bakery
	Hospitality Services		Food Safety & Labelling		Beverages
	Technology		Fruit, Vegetable, Nut Ingredients		Confectionery
			Health And Nutritional Ingredients		Convenience Foods & Snacks
AgTech Navigator	Agricultural machinery		Meat, Fish & Savoury Ingredients		Dairy
	Automation, robotics, equipment		Preservatives & Acidulants		Desserts
	Crop inputs, herbicides, biologicals, pest		Proteins, Non-dairy		Functional Foods & Drinks
	control		Processing Equipment		Meat
	Digital, AI, data, cloud solutions		Packaging Equipment		Seafood
	Not for profit, associations		Packaging Materials		Soups & Sauces
	Soil health, plant health		Hygiene, Safety & Cleaning		Traditional & Staple Foods
	Venture capital		IT		Traditional & Staple 1 9945
	Venture capital		Environment	MorningAdvertiser	Ale & Stout
CosmeticsDesign	Color Cosmetics		Services	WormigAdvertisei	Bar & Catering Equipment
	Fragrance		56. 11665		Cellar, Dispense & Bar Equipment
	Hair Care				Cider
	Nutricosmetics				Design and Refurbishment
	Packaging				Entertainment
	Skin Care				Food
	Oral Care				Lager
	Oral Care				Legal
					Marketing
					Outdoor
					Professional services
					RTDs
					Security
					Smoking & Alternatives
					Soft Drinks

## **Product Categories**

Select 1-3 product categories relating to the topic of your document

## FOR THE EDITABLE VERSION CLICK HERE

Spirits
Technology
Training
Wine

Work Wear

NutraIngredients

Antioxidants, carotenoids
Botanicals & Herbals
Dairy-based ingredients
Dosage forms

Fibres and carbohydrates

Omega-3s & Nutritional Oils

Probiotics, Prebiotics & Postbiotics
Proteins, Peptides, Amino Acids

Minerals Nutricosmetics

Polyphenols

Energy
Eye health
Gut/digestive health
Healthy ageing
Immune support
Inflammation
Maternal & infant health

Men's Health
Oral/Gum health
Respiratory health
Skin health
Sports nutrition
Weight management
Women's health

Vitamins & premixes
Allergies & intolerances
Blood sugar management
Bone & joint health
Cancer risk reduction
Cardiovascular health
Cognitive and mental function

# General Information and Disclaimers

Promotional features do not necessarily reflect the views of William Reed Business Media (WRBM) and its affiliated brands. In order to remain transparent, we will display clear visual signs for promotional features when presenting the article to the readers.

Any WRBM Publications may reject or remove any piece of promotional feature that does not correspond with our required guidelines and standards, contains false, deceptive, misleading, illegal information or does damage to the WRBM brand or its affiliates.

All content is published subject to our Standard Terms and Conditions for Advertising Booking in force at the time of booking.

Please note that the article can be revised a maximum of three times from the moment the preview link is shared.

If additional editorial work is required you will be asked to pay a flat fee.